

We Are IT Philippines Signs Bulk Broadband Capacity Deal with Thaicom

- We Are It Philippines (WIT) agrees to purchase entire IPSTAR satellite capacity of both spot and broadcast beams for the Philippines.
- Companies sign multi-year agreement to roll out high-throughput satellite capacity to support Philippines 3rd telco market entry and government's free Wi-Fi broadband projects.

Manila, Nonthaburi, 03 May 2018 – **Thaicom Public Company Limited** (Stock Exchange of Thailand: THCOM)—a leading Asian satellite operator and provider of integrated satellite communications solutions—and We Are IT Philippines Inc. (WIT)—the leading satellite broadband service provider in the Philippines—have signed a multi-year capacity wholesale agreement aimed at providing connectivity for the rollout of nationwide enterprise and government broadband projects.

According to the terms of the agreement, WIT will use the entire IPSTAR capacity of both spot and broadcast beams for the Philippines. The agreement will also see WIT provide broadband connectivity through the IPSTAR high-throughput satellite to serve market verticals in the Philippines, including broadcasting, telecom, mobile network operators, and maritime.

Anant Kaewruamvongs, CEO of Thaicom Public Company Limited, said: "I thank WIT for their continued trust in us. The Philippines is the perfect satellite market, due to the wide geographical and population distribution of the archipelago. I am pleased that Thaicom is able to help the Philippines in its transformation for the digital era. IPSTAR's high-throughput capacity is ideal to connect unserved and underserved areas in the Philippines, thus improving the lives of millions of Filipinos and accelerating the country's economic growth."

"Demand for affordable, fast and unlimited satellite broadband connectivity is expected to grow in the Philippines' enterprise, government, education and consumer sectors", said **Joseph Maddatu, CEO, We Are IT (WIT) Philippines**. "Our partnership of more than 10 years with Thaicom continues to support our vision of cost effective satellite capacity for the country. We will be able to roll out the network infrastructure for the country's 3rd mobile network operator, as well as government and enterprise broadband VSAT projects faster and more cost effectively as the result of the agreement with Thaicom. Furthermore, we can support the government's free Wi-Fi broadband initiative that brings high speed connectivity to the rural areas and more importantly, support mobile network operators with backhaul services in their effort to expand their coverage and increase data capacity to their cellular sites. This initiative is in line with our objective to drive our top line exponentially and put WIT at par or even bigger than some of its listed peers in the Philippines."

"We take pride in our ability to drive the common goal of connecting individuals, businesses and governments across ASEAN with affordable and reliable broadband services", said **Patompob (Nile) Suwansiri, CCO of Thaicom**. "WIT has been a long term partner of Thaicom for over a decade and this latest agreement solidifies this strong partnership by taking it to another level. With WIT, the Philippines now has access to 1.5 Gbps of capacity throughout the country."

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About THAICOM

THAICOM Public Company Limited, a leading Asian satellite operator, was established in 1991. The Company was the first to launch a broadband satellite in the world, and is a leader in developing integrated solutions for satellite broadband and broadcast services. The Company's engineering teams provide leading-edge innovative solutions for satellite-based telecommunications services. Since its establishment the Company has launched eight satellites, with five satellites in operation: THAICOM 4 (IPSTAR) provides a variety of broadband and data services, including cellular backhaul, mobility, government USO support, content delivery, business continuity and emergency services in thirteen countries in Asia Pacific.

THAICOM 6 is to expand the Company's broadcast carrying capacity in SE Asia and Africa (by the name "AFRICOM 1") and is collocated with THAICOM 5 and THAICOM 8 at 78.5 degrees East. THAICOM 7 was launched in September 2014 to provide media & data services for Asia's and Australasia's entertainment and telecom industries at 120 degrees East. THAICOM 8 was launched in May 2016 to expand Thaicom's servicing capacity and footprint in the region. Thaicom is traded on the Stock Exchange of Thailand (SET) under the trade symbol "THCOM".

About We Are IT (WIT)

We Are IT Philippines Inc. (WIT) is the leading Satellite Broadband Service Provider in the Philippines. We Integrate solutions with leading edge products and world class service for the delivery of robust and dependable managed networks. We have over a decade of experience operating Teleports and advance VSAT stations in over 30 countries in the Asia Pacific. In the Philippines, WIT provides vital satellite communications infrastructure for mission critical civil and military entities of the government. It also provides emergency communications management response in times of disaster to all sectors of society. Enterprises continually rely on its infrastructure to connect to field offices in both urban and rural areas. In fixed and mobile satellite communications management, WIT is the single point of contact (SPOC) for a large number of Telecommunication/Carrier, Multinational, Multilateral and non-governmental organizations.

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