

Thaicom Signs Telecom Service Deal with iSAT Africa

Partners agree to provide telecom operator in East Africa with fully redundant and highly available backup solution for uninterrupted broadband services via THAICOM 6

Nonthaburi, 31 July 2017 – Thaicom Public Company Limited—one of Asia’s leading satellite operators and provider of integrated satellite communications services—announced today that it has signed an agreement with **iSAT Africa Ltd FZC. (iSAT)**—a leading African telecommunications provider and a subsidiary of Wananchi Group Holdings—to provide iSAT’s key customer in East Africa with fully managed satellite telecommunications services including satellite backup of its fiber network.

Under the agreement, Thaicom will provide Internet Protocol (IP) connectivity via the THAICOM 6 satellite in the case of fiber network outages. The full-time, managed service will enable iSAT Africa to provide their client with a fully redundant and highly available backup solution for the provision of uninterrupted broadband services.

According to **Patompob (Nile) Suwansiri, Chief Commercial Officer with Thaicom**: “We have seen an increase in the need for reliable and cost-effective satellite communications in Africa. Therefore, we intend to continue expanding our reach and providing our clients with the best possible solution for their business requirements. Thaicom has many years of experience in providing leading telecom operators across Asia with premium cellular and internet backhaul. Our African customers can now benefit from Thaicom’s experience in providing managed network backhaul services as well.”

“We are pleased to partner with Thaicom for yet another solution to provide better services to our customers. iSAT is at the forefront of innovation, while offering flexible managed services across Africa and other parts of the world in the field of VSAT, Broadcasting, Voice, GSM Backhaul and Fiber. Data demand throughout the world is being driven by the increased popularity of connected devices—and Africa is going in the same direction. Satellite services are playing a key role in the development,” said **Munish Sharma, Chief Operating Officer with iSAT Africa**. He further added that “Satellite is ideal to extend iSAT’s fiber network via Internet Protocol in Africa to places that are not connected to terrestrial networks. iSAT’s fiber networks cover Africa, Europe, Asia and America. Our collaboration with Thaicom will assist to fulfil the growing demand and offer data services by way of a resilient fiber network while maintaining high standards of Quality of Service (QoS).”

The managed internet backbone and related services provided by Thaicom are based on a point-to-point satellite link between Thaicom’s designated teleport and our customer’s remote site, thus providing uninterrupted access to the network.

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About THAICOM

THAICOM Public Company Limited, a leading Asian satellite operator, was established in 1991. The Company was the first to launch a broadband satellite in the world, and is a leader in developing integrated solutions for satellite broadband and broadcast services. The Company’s engineering teams provide leading-edge innovative solutions for satellite-based telecommunications services. Since its establishment the Company has launched eight satellites, with five satellites in operation: THAICOM 4 (IPSTAR) provides a variety of

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broadband and data services, including cellular backhaul, mobility, government USO support, content delivery, business continuity and emergency services in thirteen countries in Asia Pacific.

THAICOM 6 is to expand the Company's broadcast carrying capacity in SE Asia and Africa (by the name "AFRICOM 1") and is collocated with THAICOM 5 at 78.5 degrees East; the satellites board a combined 700 TV channels both in SD and HD formats. THAICOM 7 was launched in September 2014 to provide media & data services for Asia's and Australasia's entertainment and telecom industries at 120 degrees East. THAICOM 8 was launched in May 2016 to expand Thaicom's servicing capacity and footprint in the region. Thaicom is traded on the Stock Exchange of Thailand (SET) under the trade symbol "THCOM".

About iSAT Africa

iSAT Africa is a UAE based company and a subsidiary of Wananchi Group Holdings, a fast growing fixed satellite solution service provider in Africa. iSAT's Satellite Solutions, backed by powerful satellites, Teleport infrastructure and latest chosen technology solutions are unique in the industry, whether it's for transmission of video, data or voice services. Our customers include the leading media and network companies, multinationals, ISPs, Telcos and governmental agencies. We work closely with our partners and service providers to create the best solutions for our customers using our satellite and terrestrial infrastructure. Our mission is to transform the way Africa gets and stays connected with rest of the World through our carrier grade connectivity by increasing business opportunities in all kinds of diverse and challenging environments.

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