

Thaicom Flags More Thai Satellites announcing 1.1 Bn Profit Growth

Foreign markets help grow Company's forex earnings for country

Nonthaburi, 14 February, 2014. Thailand's satellite operator, Thaicom Public Company Limited today released its operating results for the year 2013, announcing a consolidated net profit of 1.1 billion Baht, an increase of 548% over the previous year, while stand-alone profits rose to 802 million Baht.

"2013 was the second year in a row in which Thaicom posted a net operating profit," **Suphajee Suthumpun, Chairman of the Executive Committee and CEO, Thaicom Public Company Limited** stated. "We are very pleased with our performance and our ability to contribute positively to Thailand's economic and social development, both in terms of financial contributions and technological support. Financially our consolidated bottom line has improved significantly when compared to the performance of 2012, while in the area of satellite services technology we grew the viewer base and the available capacity for Thailand's satellite TV broadcasters."

The Company's core Satellite operations contributed 88% of the Company's total revenues of 7.89 Billion Baht, while the net profit margin on its stand-alone performance stood at 14% in 2013.

"Several important milestones during the past year helped us achieve these results and strengthen our position as a leading Thai-owned and operated corporation driving Thailand's business expansion abroad," Suphajee stated. "In the beginning of the year we signed the definitive agreement with Synertone for all IPSTAR capacity over China. In August we started providing interim satellite services to our customers as we were preparing for the launch of Thaicom 6. Throughout the year we also entered into several partnerships with companies such as Gilat, Row 44 or Global Eagle, and others to strengthen our portfolio and set the stage for longer-term expansion and growth," Suphajee explained.

Near-term areas of growth for the Company include the launch of Thaicom 7 scheduled for later this year, and potential sales growth in the African market now that Thaicom 6 has been launched.

"Thaicom has built a solid foundation," Suphajee said, "and we will now focus on expansion, both horizontally and vertically. We have, over the past decade, made Thailand's presence known throughout the region through our satellite services and technological know-how. We will continue this drive of promoting Thai excellence in the satellite sector as we build more partnerships to strengthen our participation in downstream services, including the provision of end-to-end solutions for customers, Mobility solutions, and content distribution services to name just a few."

PR CONTACT:

PR-TC005/2014

Corporate Communications

Thitipa Laxanaphisuth 0-2596-5041, 08-9815-1583
Sujitra Yingpoemmongkol 0-2596-5060 Ext. 8493, 08-1818-9961
Kanthamane Maneepark 0-2596-5060 Ext. 8407, 08-1346-5252

thitipal@thaicom.net
sujitray@thaicom.net
kanthamaneem@thaicom.net

Thaicom Public Company Limited

41/103 Rattanathibet Road, Nonthaburi, 11000
Website: www.thaicom.net, www.ipstar.com



In other areas of the Company's operations, its internet and media subsidiary, CSLoxinfo improved its performance year-on-year, posting a consolidated profit of 462 million Baht, contributed mainly by its cloud services and ICT solutions. Lao Telecom, the Company's telephone operation in the Lao PDR, remains the number one player in the mobile phone market, and posted an annual profit of 95 million Baht.

###

About Thaicom

Thaicom Public Company Limited, a leading Asian satellite operator, was established in 1991 with unique proposition in providing integrated solutions for satellite broadcast and broadband. The Company houses high profiled engineering teams to provide leading-edge innovative solutions on telecommunication and satellite that answer every need with a full spectrum of services. Until now, Thaicom has launched six satellites into the orbit; three satellites are in operations. Thaicom-5 is a "Hot bird" broadcasting satellite for Thailand and SE Asia, boarding more than 500 TV channels, coverage over Thailand and SE Asia. Thaicom 4 (IPSTAR) is the world's first broadband satellite and is providing broadband services to 14 countries across Asia-Pacific region. With the unique performance and technology of Thaicom 4, the Company has provided its solutions to many countries in the region to enable the broadband connectivity everywhere, also to recover communication networks at the time of disasters; such as in Japan, China and New Zealand. The Company launches Thaicom 6 in 2014 to provide additional capacity that strengthen Thaicom's "Hot bird" position, and will also serve the African market by the name "Aficom-1". And further in 2014, Thaicom 7 will be launched to expand Thaicom's servicing capacity and footprint in the regions.

Thaicom PLC is listed on the Stock Exchange of Thailand (SET) under the trade symbol "THCOM".

What is Thaicom 6?

Thaicom 6, a conventional satellite which will be co-located with THAICOM-5 at 78.5 degrees East ("Hot Bird" position), and carry Ku- and C-band payload. The Ku-band payload will be comprised of 9 transponders (TPE) providing services to the Southeast Asia (mainland). The C-band payload will feature 24 C-band transponders (TPE) providing services via the satellite's regional beam to Southeast Asia and Africa. Thaicom 6 will expand the company's business by providing telecommunication and broadcast services to more customers in those areas and maintaining THAICOM's "Hot Bird" position in the region.

PR CONTACT:

PR-TC005/2014

Corporate Communications

Thitipa Laxanaphisuth 0-2596-5041, 08-9815-1583
Sujittra Yingpoemmongkol 0-2596-5060 Ext. 8493, 08-1818-9961
Kanthamane Maneepark 0-2596-5060 Ext. 8407, 08-1346-5252

thitipal@thaicom.net
sujittray@thaicom.net
kanthamaneem@thaicom.net

Thaicom Public Company Limited

41/103 Rattanathibet Road, Nonthaburi, 11000

Website: www.thaicom.net, www.ipstar.com

