

PR-TC018/2013

THAICOM Maintains Course with 320 Million Baht Consolidated Net Profit*Third quarter earnings grow 400% Year-on-Year*

Nonthaburi, 13 November, 2013. **Thaicom Public Company Limited** today released its operating results for the third quarter of 2013, ending the quarter with a consolidated net profit of 320 million Baht, an increase of 400% over the same period last year, and 68% over the previous quarter, while stand-alone profits rose to 276 Million Baht from 178 Million Baht year-on-year. For the nine months ending on 30 September, 2013, the Company showed consolidated net profits of 840 Million Baht.

"The third quarter of 2013 has been another solid quarter for Thaicom," **Suphajee Suthumpun, Chairman of the Executive Committee and Chief Executive Officer** stated. "Our consolidated bottom line has continued to improve compared to the previous quarter and the third quarter of 2012."

The Company's core Satellite operations contributed 1.8 billion Baht or 88% to the Company's overall revenues of 2.1 Billion Baht in the third quarter, while the net profit margin on its stand-alone performance rose from 12% in the third quarter of 2012 to 18% in the third quarter of 2013.

"Our growth momentum continued throughout the quarter, and more importantly, we sealed the final deal with Synertone, ensuring that we will see contributions from China in the 4th quarter of this year," **Suphajee** stated. "Apart from Synertone, Thaicom also started providing services for customers on our interim Thaicom 6 solution on 1 August. This interim solution has allowed our customers to launch their services and platforms earlier than expected, benefiting everyone involved; from consumer to broadcaster to Thaicom. The launch of Thaicom 6 is now set for December, and the satellite will further support the growth of Thailand's broadcast industry."

Other new initiatives by the Company will include the provision of value-added services such as motion-picture distribution or content delivery to cinemas throughout Asia Pacific, advances in the provision of wifi on airplanes in cooperation with Global Eagle of the US, and most importantly, the launch of Thaicom 7 in 2014.

"Our core business continues to perform strongly," Suphajee said, "and new initiatives will start to show results early in 2014. We are constantly looking at new opportunities to expand our operations, develop new solutions, or offer our clients the latest technologies to enhance their business. We are particularly excited about the opportunities in the satellite communications on the move segment, where we see good growth potential. The deal with Global Eagle will allow us to expand into offering wifi on airplanes, and the equipment and service that we provided to the Royal Thai Navy Cruiser, H.T.M.S. Krabi, is a perfect example of what is possible in this Satcom-on-the-Move segment," Suphajee explained.

In other areas of the Company's operations, its internet and media subsidiary, CSLoxinfo reported a consolidated quarterly profit of 105 million Baht contributed mainly by the Company's cloud services and ICT solutions. Lao

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Telecom, the Company's telephone operation in the Lao PDR, is still the number one player in the mobile phone market, with a share of 45%. LTC continues to enjoy a healthy quarterly profit.

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About Thaicom Public Company Limited

Thaicom Public Company Limited, a leading satellite communications provider in Asia Pacific, was granted a 30-year Domestic Communication Satellite Operating Agreement by the Ministry of Transport and Communications (currently transferred to the Ministry of Information and Communication Technology (MICT). The company was the first in the region to offer Ku-band and Digital Direct-to-Home broadcasting services, and was the world's first operator to employ MPEG-2 DVB compression since 1994. THAICOM also developed and launched the world's first Internet Protocol (IP) satellite, IPSTAR. At present, IPSTAR offers broadband and mobile backhaul services to operators and service providers in 13 countries across Asia Pacific. For more information visit www.thaicom.net and www.ipstar.com.

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